VETERANS
IN
PARTNERSHIP

VISN 11 Healthcare Network

Department of Veterans Affairs

Contract Service Center (CSC)

Northern Tier Facilities

Alvin Leonard, Supervisory Contract Specialist-Detroit/Sag

Katherine Young, Supervisory Contract Specialist-AA/BC

VA Battle Creek Medical Center

VA Ann Arbor Healthcare System

John D. Dingell VA Medical Center (Detroit)

Aleda E. Lutz VA Medical Center (Saginaw)

Southern Tier Facilities

Craig Earles, Supervisory Contract Specialist-Indy/Ft. Wayne/Marion

VA Illiana Healthcare System (Danville, IL)

Richard L. Roudebush VA Medical Center (Indianapolis, IN)

VA Northern Indiana Health Care System (Ft. Wayne Campus, IN)

VA Northern Indiana Health Care System (Marion Campus, IN)

Public Law 109-461

Enacted December 22, 2006

Effective June 20, 2007

"Veterans First" approach specific to VA contracting. This approach changes the priorities for contracting preferences within VA, placing SDVOSBs and VOSBs first and second respectively, in satisfying VA's acquisition requirements.

All VOSB's including SDVOSBs, must register in the VetBiz.gov Vendor Information Pages (VIP) database to be eligible for award of a contract and contracting officers must continue to make a fair and reasonable price determination.

The Federal Acquisition Regulation (FAR) and the VA Acquisition Regulation (VAAR), existing acquisition ILs and policy guidance will continue to apply. Additionally, the provisions of FAR part 8, Required Sources of Supplies and Services, still apply.

VET BIZ WEBSITE

- VetBiz Registry
- *The VetBiz Registry is a service of the Department of Veterans Affairs and the Center for Veterans Enterprise.*
- http://vip.vetbiz.gov

How to do Business with our Facilities

Dun & Bradstreet - http://www.dnb.com/us/
Must have a D&B Number to register in the CCR site below

Central Contractor Registration (CCR) –

http://www.ccr.gov/

Central Contractor Registration (CCR) is the primary registrant database for the U.S. Federal Government. CCR collects, validates, stores and disseminates data in support of agency acquisition missions.

FedBizOpps - https://www.fbo.gov/

The U.S. Government's one stop virtual marketplace. Through this single point-of entry, commercial vendors and government buyers are invited to post, search, monitor, and retrieve opportunities solicited by the entire Federal contracting Community.

How to do Business with our Facilities

ORCA - https://orca.bpn.gov/

Online Representations and Certifications Applications (ORCA) – ORCA is an e-Government initiative that was designed by the Integrated Acquisition Environment (IAE) to replace the paper based Representations and Certifications (Reps and Certs) process.

VetBiz - http://vip.vetbiz.gov/

The Center for Veterans Enterprise Web Portal – Must be in this data base when bidding on VOSB opportunities to include SDVOSB.

There is no charge to register on any of these websites or to obtain a GSA/FSS contract. You only have to follow all the required steps and submit documentation requested. Each organization has a help desk if you need assistance with their websites.

GSA/FSS Schedules

VA National Acquisition Center (VANAC)

http://www1.va.gov/vastorenac/

If you have further questions, contact:

Executive Director and Chief Operating Officer (049A1)
Department of Veterans Affairs National Acquisition Center
P.O. Box 76
1St Avenue, One Block North of 22nd Street
Hines, IL 60141
Tele: (708) 786-5157/5159
FAX: (708) 786-5148
Email: nac@va.gov

GSA/FSS Schedules

General Services Administration (GSA)

http://www.gsa.gov/Portal/gsa/ep/channelView.do?pageTypeId=8199&channelPage=%252Fep%252Fchannel%252FgsaOverview.jsp&channelId=-14544

GSA offers many free workshops on how to obtain a GSA Schedules contract to all vendors. Some are tailored for small businesses and others are offered to vendors interested providing Information Technology (IT) products and services.

Vendor Support Center
(877) 495-4849 (toll-free)
(703) 305-6235
(703) 305-7944 (fax)
vendor.support@gsa.gov

Common Mistakes made when completing Solicitations

- Fill out entire solicitation – **looking at <u>each page</u>**
- Read and understand the Statement of Work (SOW)
- **<u>Sign</u>** the SF1449 or SF1442
- Submit your package **<u>on time & to the correct location</u>**
- Be sure to be registered in <u>all</u> appropriate websites
- Pricing should be filled in and legible

Best Value Procurements

Technical

Past Performance

Price

Best Value Procurements are those that are

based on factors other than price alone.

For Example:

Technical and Past Performance are more

important than Price

Public Law 111-5

Implementing Guidance for Contracting Awards Under the American Recovery and Reinvestment Act (RA) of 2009

Effective March 17, 2009

Competitive procedures include any fixed-price contracts identified in FAR Subparts 6.1, 6.2, and 16.505 (b)(1). Existing fixed-price contracts that were competitively awarded may be used to obligate funds expeditiously.

To the maximum extent practicable, contracts shall be fixed-price. Contract types other than fixed-price must be approved by the cognizant HCA and advertised in accordance with the guidelines in section C of this IL.

To the maximum extent practicable, all contracts must be competitively awarded. Even though statutory timeframes for spending funds are aggressive, compelling urgency should not be used to justify any noncompetitive strategies. Any strategy that considers noncompetitive awards must be approved at a level higher than the CO and advertised on www.va.gov/recovery. This approval shall become a

Small Business Participation

Pursuant to 38 U.S.C. §8127(h), set-aside preferences for awarding contracts to small business concerns shall be applied in the following descending order of priority:

a. Service-Disabled Veteran-Owned Small Businesses
b. Veteran-Owned Small Businesses
c. Contracts awarded pursuant to:
- **i.** Section 8(a) of the Small Business Act (15 U.S.C. 637(a)).
- **ii.** Section 31 of such Small Business Act (I5 U.S.C. 657a) (HUBZone).

d. Contracts awarded pursuant to any other small business contracting preference.

STIMULUS PROJECTS

VA Battle Creek Projects

Project Title	CO	Contact Information
Replace Roads, Curbs, Gutter	S. Brennan	scott.brennan@va.gov

VA Saginaw Projects

Project Title	CO	Contact Information
Upgrade Primary Electrical Dist. Syst.-CORP	C. Snyder	cari.snyder@va.gov
Upgrade & Expand Electrical Closets-CORP	S. Brennan	scott.brennan@va.gov
Repl. Htg, Vent., & Air Cond. Syst.-CORP	S. Brennan	scott.brennan@va.gov

VA Ann Arbor Projects

Project Title	CO	Contact Information
Renovate Inpatient & Outpatient Pharm.	B. Johnson	brenda.johnson@va.gov
Renovate & Modernize Urgent Care	B. Johnson	brenda.johnson@va.gov
Upgrade Emergency Room	B. Johnson	brenda.johnson@va.gov

VA Detroit Projects

Project Title	CO	Contact Information
Renovate for Mental Health	C. Snyder	cari.snyder@va.gov

STIMULUS PROJECTS, cont.

VA Indianapolis Projects

Project Title Information	CO	Contact
Install New Chiller - CORP	M. Litzenberg	marjean.litzenberg@va.gov
Upgrade Nurse Call System	R. Nash	robert.nash@va.gov
Resurface Parking Lots	R. Nash	robert.nash@va.gov

VA Danville Projects

Project Title Information	CO	Contact
Replace Central Boiler Plant - CORP	C. Snyder	cari.snyder@va.gov
Replace Elevator Cabs & Controls	C. Snyder	cari.snyder@va.gov

Points of Contact

Northern Tier Contacts

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313-576-1000 x63356
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269-966-5600 x36076

Southern Tier Contacts

Craig Earles, Supervisory Contract Specialist
317-988-1839
Deborah Barker, Supervisory Contract Specialist
317-988-1822